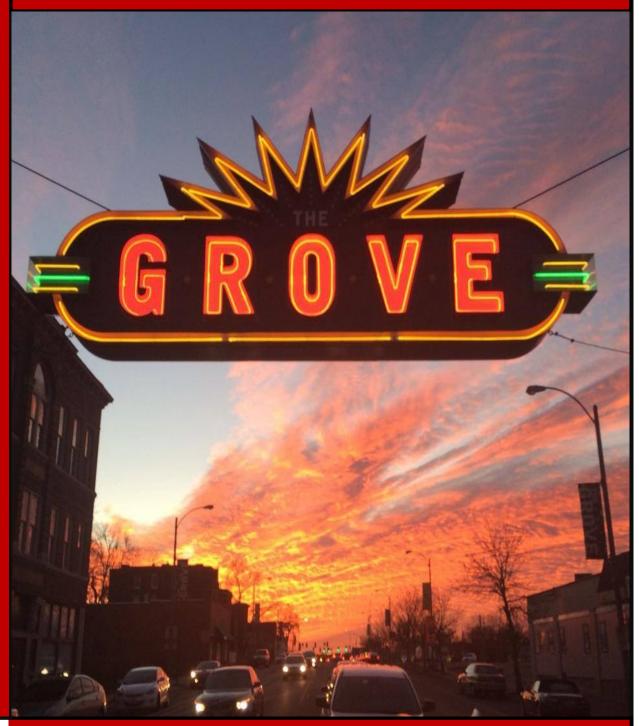
2016 Neighborhood Profile





Washington University Medical Center

A partnership between BJC HealthCare and Washington University in St. Louis

Neighborhood Introduction

The Forest Park Southeast neighborhood, or FPSE, located south of I-64 between Kingshighway and Vandeventer, is the quintessential St. Louis red brick neighborhood. This 45 block area is filled with red brick one and two story flats that were developed between 1880 and 1920 in close proximity to major manufacturing jobs. During its height in the



1950s, FPSE was home to well over 11,500 residents who walked to nearby jobs and shopped along the bustling Manchester Avenue corridor.

From 1960 to 2000, the neighborhood experienced a high level of population loss and disinvestment similar to many neighborhoods within the City of St. Louis. During the mid-1990's the neighborhood began to mobilize itself to create a new vision and path forward. As a result, FPSE has become a community on the move, known for its diverse, eclectic, and welcoming environment. Block by block, existing residents and urban pioneers have



transformed hundreds of historic homes for use in the new century. Developers large and small have been attracted to the area's growing momentum, engaging in the rehabilitation of additional historic structures and adding infill development to vacant lots, creating one of the region's most sought after and diverse neighborhoods.



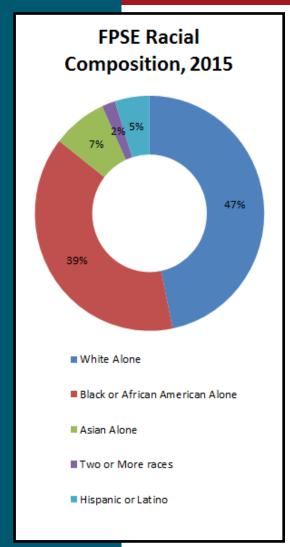
The former Manchester Avenue commercial corridor has been re-branded and transformed into The Grove, a regional entertainment district attracting hundreds of thousands of visitors to its unique restaurants, night clubs, shops and festivals. The community's proximity to the growing Washington University Medical Center and CORTEX Innovation Community is fueling a major building boom throughout the neighborhood. With this concentration of redevelopment and new construction, Forest Park Southeast has begun to see population growth for the first time in over sixty years. Over the past decade, the Forest Park Southeast community has been experiencing a major renaissance, becoming one of the most exciting neighborhoods in the region for the opportunity to invest in and be a part of continued growth and positive neighborhood change in St. Louis.



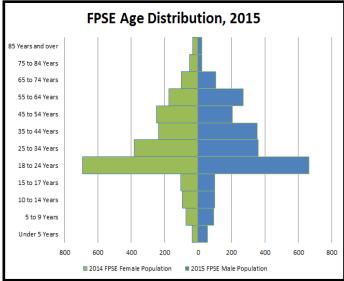




Demographics







- Forest Park Southeast had a population of 2,918 residents in 2010 with a population density of 4,784 persons per square mile, lower than the City at 5,157 persons per square mile.
- In 2015, the median household income in FPSE was \$31,602, which was lower than the median household income of the City overall at \$35,599 and the St. Louis MSA at \$55,819.*
- Forest Park Southeast was one of the youngest neighborhoods in the St. Louis region in 2015 with a median age of 28.8 years, younger than the City with a median age of 34.6 years and the St. Louis MSA at 38.5 years.*

^{*}based on 2015 ACS Census Block Group level data, which do not conform to exact neighborhood boundaries and contain sampling error

Educational Attainment, Population 25 years and older, 2015 35.0% 30.0% 25.0% 20.0% 15.0% 10.0% 5.0% 0.0% Less Than High School Some college Bachelor's High School Graduate school degree degree degree degree

■ FPSE ■ City of St. Louis ■ St. Louis MSA

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Fo	rest Park Southeast	1 Mile Radius	3 Mile Radius	5 Mile Radius
Po	pulation	16,548	177,018	407,405
То	tal Households	7,506	77,857	172,878
Αv	g Annual HH Income	\$35,458	\$38,104	\$42,862
Но	ouseholds with Annual			
Inc	come above \$40k per year	2,312	26,524	66,079
Но	ouseholds with Annual			
Inc	come above \$50k per year	1,792	19,119	49,377
Но	ouseholds with Annual			
Inc	come above \$60k per year	1,349	14,050	37,110
Ho	ouseholds with Annual			
Inc	come above \$100k per year	550	5,058	14,208
Но	ousehold Income per Sq Mile	\$85,981,179	\$106,404,149	\$90,313,703
Но	ouseholds per Sq Mile	2,425	2,792	2,107







39.9%

2010 Household Income Data

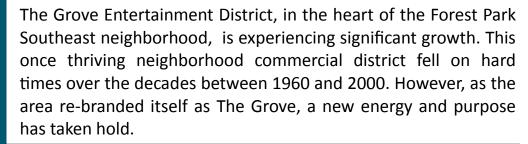
(includes equivalency)

39.9% of FPSE residents above the age of 25 have earned a Bachelor's degree or higher level of educational attainment. This is greater than the St. Louis MSA rate of 34.4% 1,700+

There are over 1,700 households with an annual income over \$50k within 1 mile of the center of Forest Park Southeast

Development Summary





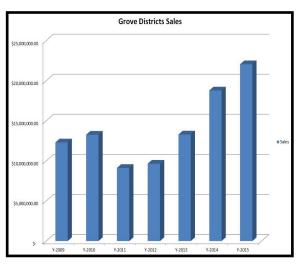


Development Impact in The Grove 2005-2015

Total Investment	\$27,000,000
Number of Buildings Developed or Rehabbed	40
Total Assessed Value Increase (2005 to 2015)	\$1,056,060
Total Assessed Value Percent Increase (2005 to 2015)	209%
Investment currently under construction/proposed	\$61,000,000













2006 2016

With the revitalization of The Grove Entertainment District, as well as robust job growth from over \$1 billion of investment in new and expanded facilities at the nearby Washington University Medical Center and Cortex, demand for development is strong in FPSE. The neighborhood's historic and diverse housing stock as well as its enviable location next to major employment centers and regional amenities have created an attractive market for new and rehab residential development in FPSE, as evidenced by the figures below and to the right:.

Total Building Permits Greater Than \$50k, 2000-2016

50

40

20

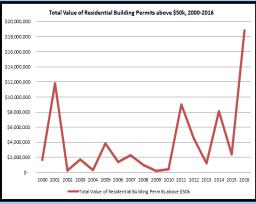
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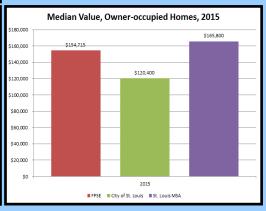
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2002 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016

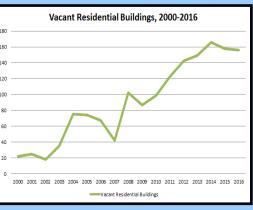
Total Building Permits Greater Than \$50k

Building permits for new residential construction and full rehabs of historic properties have been steadily growing each year since 2009. The total value of building permits for residential construction in 2016 was nearly \$19 million. The median value of owner occupied homes nearly equaled the regional average in 2015.





The number of vacant residential buildings has been increasing in recent years. However, many of these vacant buildings have been strategically assembled by WUMCRC in the southwest corner of the neighborhood to redevelop into over 150 mixed income residential units. Redevelopment of these properties is set to begin in Fall 2017.



\$39,895

The average acquisition price of pre-rehab investment properties in FPSE in 2015 was \$39,895.

\$185,071

The average sales price of the 24 traditional home sales in FPSE in 2015 was \$185,071.

\$288,336

The average sales price of the 11 new construction and full historic rehab homes in FPSE in 2015 was \$288,336.

Development Summary

Current Neighborhood Development

Home2 Suites

Suites \$12.8M

Hotel

107 extended stay hotel rooms

Aventura

\$12M

150 market rate apartments

Urban Chestnut

\$10M

Mixed-Use Development 70k sf brewery

450 person bierhall

4321 Manchester

\$3M

Mixed-Use Development

2,800sf commercial

20 apartments

Sauce On The Side \$725K

Mixed-Use Development

4,500sf retail

10 apartments

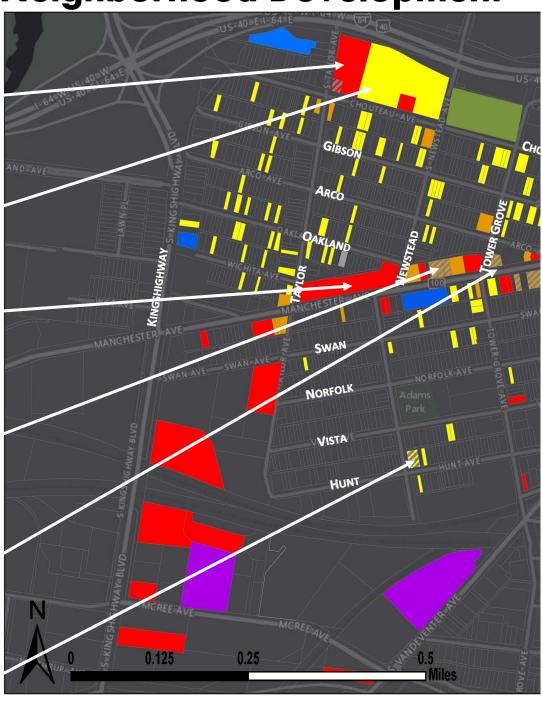
4371 Hunt

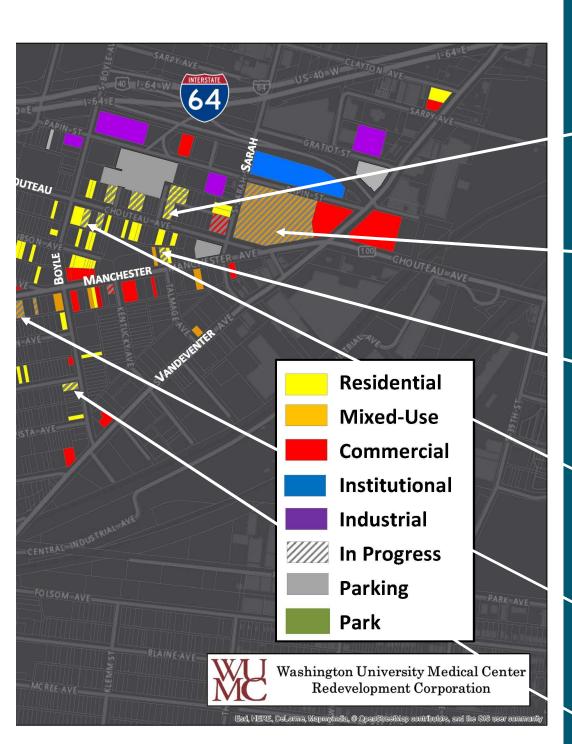
\$500K

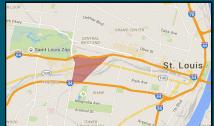
Custom Home

3,000sf

3bed/2.5bath







4141 Chouteau

\$395K

New Single Family Home 2,400sf

4bed/4bath

Chouteau's Grove

\$61M

Mixed-Use Development

20k sf retail

271 Apartments

4139 Manchester

\$200K

Two family residence 2,300sf

Avant Grove

\$1.4M

Five modern single family homes

Restoration STL

\$825K

Mixed-Use Development 12k sf commercial office 10 apartments

1303 Boyle

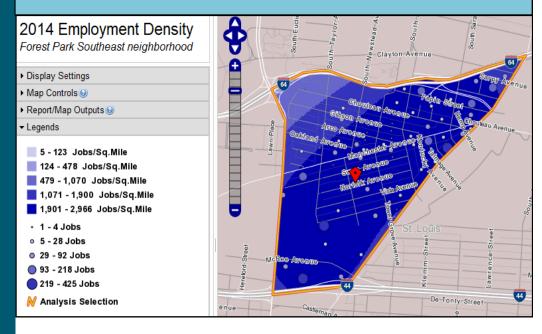
\$400K

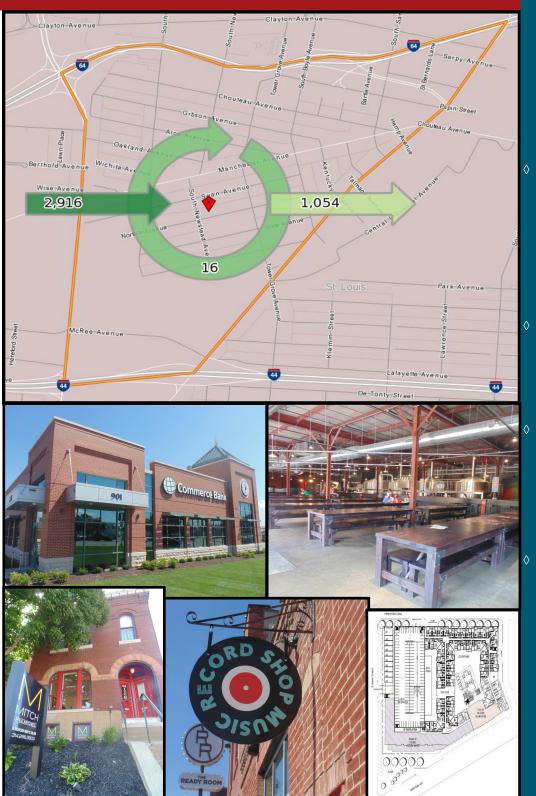
Two single family homes 4,000sf

Employment Summary



As of 2014, there were approximately 2,932 jobs located in the Forest Park Southeast neighborhood. Overall, 345 net jobs were added in Forest Park Southeast from 2006 to 2014, including 177 net jobs added in the hotel and restaurant industries. The success and growth of The Grove Entertainment District is largely responsible for the area's employment gains.







2014 Employment Inflow/Outflow

- 2,916 people commuted into FPSE for work from elsewhere in the St. Louis area
- 16 FPSE residents lived and worked within the neighborhood
- 1,054 FPSE residents commuted outside of the neighborhood for employment
- Over 50% of employed residents from FPSE worked in the regional central corridor in St. Louis City and St. Louis County

Employment Summary

22%

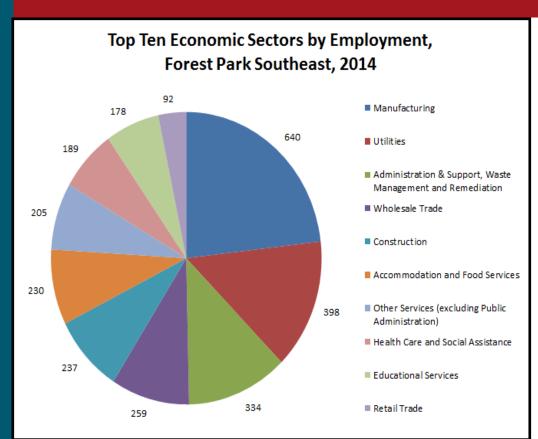
Of jobs in FPSE were in the Manufacturing sector, the largest single sector of employment in the neighborhood in 2014

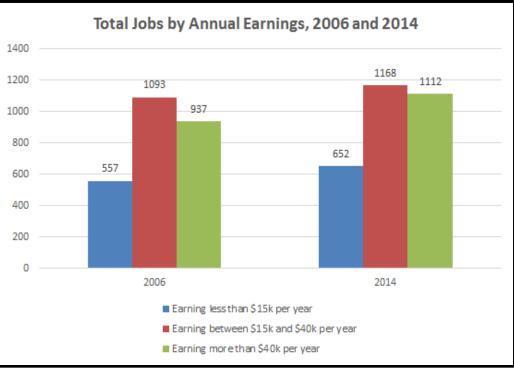
38%

Of jobs in FPSE earned an annual wage or salary above \$40k per year in 2014

19%

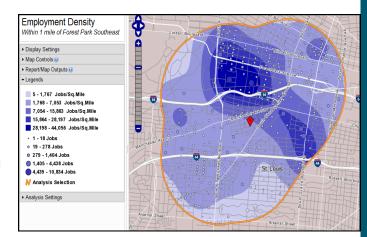
Increase in the number of jobs earning over \$40k per year from 2006 to 2014





Within 1 mile of Forest Park Southeast

- ♦ There were 68,228 jobs located within 1 mile of FPSE in 2014
- 32,010 of these jobs were in the Health Care sector, located at the Washington University Medical Center and SLU Hospital campuses
- ♦ 3,101 residents lived and worked within 1 mile of FPSE, while 11,055 residents were travelling outside of the area for employment
- 65,127 people were commuting into this area for work, many from the I-44 corridor
- 32,792 of these jobs earned over \$40k per year
- 39.5% of employed residents within this area earned over \$40k per year





Washington University Medical Center

BJC Healthcare, St. Louis
Childrens' Hospital, and
Washington University School
of Medicine employ over
21,000 medical professionals
at the Washington University
Medical Center just
north of FPSE.

Cortex

The Cortex Innovation
Community is home to over
200 firms, employing over
3,600 innovators in
bioscience and technology
research, development, and
commercialization. Cortex is
located just north of FPSE



Neighborhood Resident Labor Force Profile 2014

1,070

Total Employed Residents in Forest Park Southeast

28%

28% of employed residents earned over \$40k per year

20%

20% of employed residents age 30 or older had earned a Bachelor's degree or higher level of education

26%

26% of employed residents were age 29 or younger

Forest Park Southeast Community Infrastructure

What is Community Infrastructure?

Community Infrastructure includes the entities, partnerships and programs that serve as the long-term implementer, guardian, or funder of important neighborhood services, programs and projects. A great deal of the success of the Forest Park Southeast neighborhood can be attributed to its rich and hardy community infrastructure. In FPSE, there are a host of community organizations and programing focused on the long-term viability of the neighborhood.

Community Improvement Districts:

The neighborhood is home to the Grove Community Improvement District located along a one mile stretch of Manchester Avenue. The district, which collects a local sales tax and special assessment, focuses on marketing, public improvements, beautification and safety of the area. It annually expends \$250,000 on these activities. Efforts are currently underway to expand the district along the Vandeventer Avenue Corridor. This district is governed by a board of property and business owners appointed by the mayor of the City of St. Louis.

Special Business Districts:

The Forest Park Southeast neighborhood does not have any special taxing districts. There have been discussions regarding the potential use of this mechanism to enhance the community development infrastructure within the community.

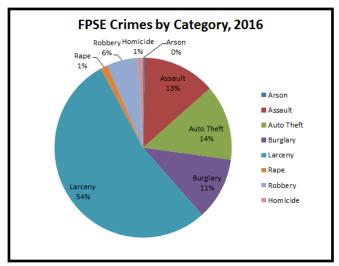
Neighborhood Organizations:

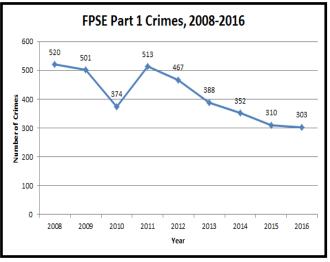
Forest Park Southeast has a very involved residential population. The neighborhood is home to several neighborhood organizations. These volunteer based groups serve at the grassroots level providing critical feedback and ownership of a wide array of decisions development, safety, public improvement, community services and beautification. These entities have been critical in ensuring that the community engagement process within the neighborhood stays consistent and representative of the area's needs.

Safety and Security:

The neighborhood is developing its safety and security infrastructure. Over the past few years, the community has been implementing the Neighborhood Ownership Model, which focuses on resident/stakeholder driven solutions. Thus far, a robust Block Captain program has been developed, the Court Advocate program has made great inroads and the Safe Block/Safe Home program has had a great impact on the community.

The neighborhood is presently conducting a needs assessment, which will include a discussion on safety and security priorities for the future. The neighborhood will eventually need to address the need for a long-term stable funding source to meet the safety and security needs of a fast growing community.





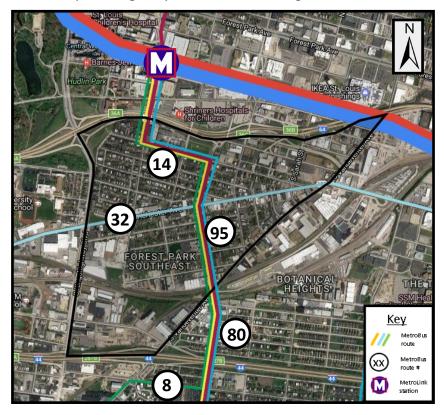


The neighborhood is also served by Park Central Development Corporation, which operates in a citymanager capacity for the community, handling planning and implementation of public infrastructure improvements, marketing, and comprehensive planning activities in FPSE.

Forest Park Southeast Transportation

Located in the Central Corridor of the St. Louis region, Forest Park Southeast sits between Interstates 64 and 44 with MetroBus service to two nearby MetroLink stations with a third planned for construction, making the neighborhood highly accessible.

In 2013-2014, three overpasses above Interstate 64 were reconstructed and an additional Interstate 64 interchange was added at Tower Grove Avenue to improve highway access into the neighborhood.



The neighborhood is serviced by 3 MetroBus lines- the #8, #14, #32, #80 and #95- which connect riders to the MetroLink stations in the Central West End at the WUMC campus and at Grand Ave. An additional MetroLink Station has been financed for construction at Boyle near Clayton Ave, just north of FPSE, to better service the growing Cortex Innovation Community. The new station is scheduled to open in 2018.

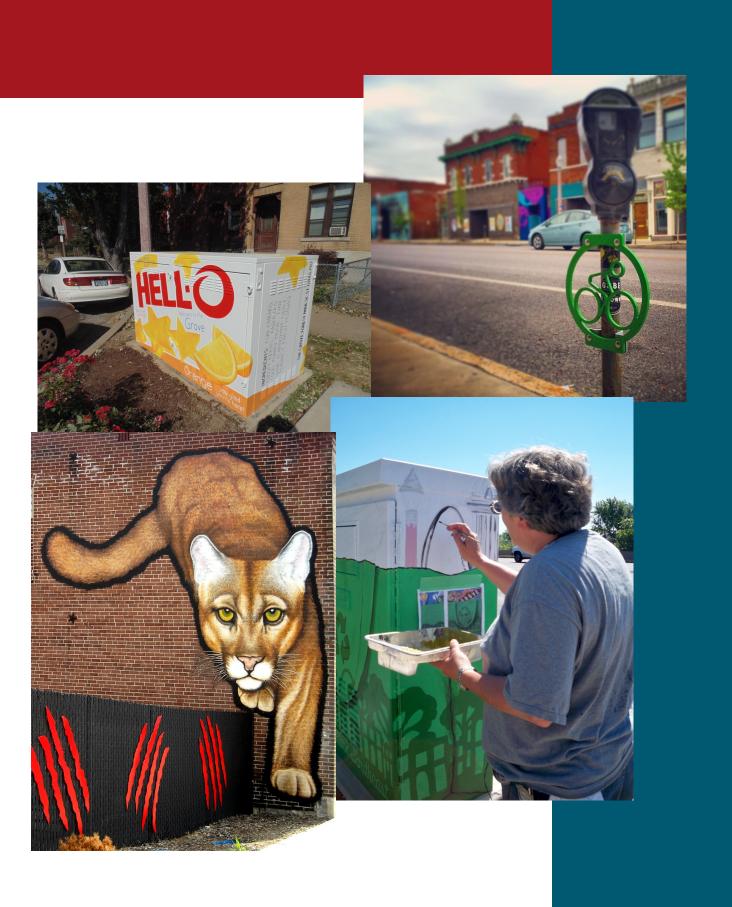


Data Sources

- 2010 U.S. Census
- 2014 5-year American Community Survey (ACS)
- Geo St. Louis
- The Grove CID
- Park Central Development
 — Forest Park Southeast Development
 Committee
- 2014 U.S. Longitudinal Employer-Housing Dynamics survey
- St. Louis Metropolitan Police Department

Neighborhood Beautification







Washington University Medical Center

A partnership between BJC HealthCare and Washington University in St. Louis



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